## Fiscal Estimate - 2015 Session

$\boxtimes$	Original	☐ Upo	dated	Corrected		Supplem	nental		
LRI	B Number	15-2941/1		Introduction	Number	AB-040	9		
<b>Description</b> Sales and use tax imposed on a jukebox									
Fisc	Fiscal Effect								
State	No State Fisco Indeterminate Increase Appropria Decrease Appropria	e Existing Itions Existing	∏Increase Revenue ⊠Decrease Revenue	s Existing					
Loca	No Local Go Indeterminat  1. Increas Permis 2. Decrea	se Costs sive <b> M</b> andator	4. Decrease	ve Mandatory	5.Types of Lo Governmen Affected Towns Countie	t Units  Village s Others	Stadium District		
Fund Sources Affected  Affected Ch. 20 Appropriations  GPR PRO PRO SEG SEGS									
Age	ency/Prepared	Bv	Aut	horized Signatuı	re		Date		
		r (608) 266-8565		ert Schmidt (608)			10/16/2015		

## Fiscal Estimate Narratives DOR 10/16/2015

LRB Number	15-2941/1	Introduction Number	AB-0409	Estimate Type	Original			
Description								
Sales and use tax imposed on a jukebox								

## Assumptions Used in Arriving at Fiscal Estimate

Under current law, a jukebox operator must pay sales or use tax on its purchase of the jukebox as well as any music to be played on the jukebox by a customer for a fee. The jukebox operator cannot buy the music without tax for resale.

The bill provides that, with regard to playing a jukebox the sales tax is imposed only on the sales of playing time on the jukebox. In addition, the bill also provides a sales and use tax exemption for the sale of the following:

- 1. Tangible personal property that is sold to a person in the business of providing a taxable service through a jukebox if the tangible personal property holds music for the jukebox and is used exclusively for the jukebox.
- 2. Tangible personal property that holds music and is sold as part of a jukebox if the sales price of such property is separately indicated from the sales price of the jukebox on the invoice that the seller gives to the purchaser.

According to industry information, the two largest providers of digital jukeboxes are AMI Entertainment and TouchTunes. Together these companies account for 1.6 billion song plays per year. Assuming these companies represent 75% of the market, total plays are estimated to be 2.2 billion song plays per year (1.6 billion / 75%). Assuming the cost per play is \$.50, total revenue is estimated to be \$1.1 billion. Further assuming that music fees paid by operators are 20% of total revenue, jukebox music fees are estimated to be \$218 million (\$1.1 billion \* 20%). According to the Census Bureau, the Wisconsin share of U.S. bars and restaurants is 2.1%. The department estimates the Wisconsin share of music fees to be \$4.6 million (\$218 million \* 2.1%)

It is estimated that 2016 sales tax collections will decrease under the bill by \$230,000 (\$4.6 million \* 5%). County and stadium district sales taxes were 8.2% of state sales tax revenues in FY15. Assuming this percentage does not change, county and stadium district sales taxes will decrease by about \$18,800 per year.

Long-Range Fiscal Implications

## Fiscal Estimate Worksheet - 2015 Session

Detailed Estimate of Annual Fiscal Effect

Original Up	dated	Corrected	Suppler	mental					
LRB Number 15-2941/	1	Introduction Num	ber AB-0	409					
Description Sales and use tax imposed on a julkshox									
	Sales and use tax imposed on a jukebox								
annualized fiscal effect):	I. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect):								
,									
II. Annualized Costs:		Annualized Fiscal Impact on funds from Increased Costs Decreased Co							
A. State Costs by Category		mcreased Costs	Decie	aseu Cosis					
State Operations - Salaries and	Fringes	\$							
(FTE Position Changes)	,goc			<del></del>					
State Operations - Other Costs									
Local Assistance									
Aids to Individuals or Organizat	ions								
TOTAL State Costs by Cate		\$		\$					
B. State Costs by Source of Fu	nds								
GPR									
FED									
PRO/PRS									
SEG/SEG-S									
III. State Revenues - Complete t	this only wher	proposal will increase o	or decrease sta	ate					
revenues (e.g., tax increase, de	crease in lice								
		Increased Rev	Dec	reased Rev					
GPR Taxes		\$		\$-230,000					
GPR Earned									
FED									
PRO/PRS									
SEG/SEG-S				<b>A</b> 000 000					
TOTAL State Revenues	ET ANNUIAL 17	\$		\$-230,000					
NET ANNUALIZED FISCAL IMPACT									
NET CHANGE IN COSTS	State \$		<u>Local</u> \$						
NET CHANGE IN REVENUE	\$-230,000		-\$18,800						
10,000 9-230,000 -\$16,800									
Agency/Prepared By Authorized Signature Date									
DOR/ Travis Arthur (608) 266-856		obert Schmidt (608) 266-5773		10/16/2015					
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